

## **Leaders Eat Last: Secrets to Building the Highest Performing and Most Innovative Teams.**

- **Proposal Title:**

Leaders Eat Last: Secrets to Building the Highest Performing and Most Innovative Teams.

- **Duration Time:**

60 mins.

- **Format:** Lecture.

- **Abstract:**

Employee engagement has long been an important topic for organizations. In fact, over the past decade, HR professionals and researchers have linked employee engagement to business outcomes, employee turnover, low employee morale and overall workplace satisfaction. Research has shown that employees' engagement levels are often determined by the strength of their relationships with supervisors and co-workers, as well as their belief in their own ability to perform their jobs effectively and contribute to their organization. As Tony Robbins would say, ultimately what determines a person's fulfillment is their ability to grow and contribute. Likewise, some studies have concluded that Companies with increased engagement levels exhibit lower voluntary turnover rates, better safety stats, better service, higher quality, and higher sales. All of which ultimately lead to increased profits and growth.

Team building involves more than just having the right team members or even the techniques to develop team members. Leaders need to guide their team members to develop within new and expansive roles and responsibilities. The fact is that people want to feel valued, included and challenged. Trust and Freedom allow team members to explore and contribute to their teams.

Over the years, I have seen talented and productive teams struggle because of misunderstandings, miscommunications, and unspoken conflicts. Learning how to best work with others is something that prevents leaders and organizations from derailing and stalling.

On this session, we will learn practical tools to maximize team engagement by building connection and trust. We will dive into some of the best practices I have extracted from working on teams in major construction projects, and corporate initiatives.

- **Three Key Learnings:**

Here is What Attendees Will Gain:

**Key Learning #1:** Learn the “secret” strategies to maximize performance, engagement, and inclusion.

**Key Learning #2:** Discover how to build high levels of trust both internally and externally to create great working relationships and maximize team engagement.

**Key Learning #3:** Walk away with best practices on how to manage, interact and engage much more effectively to maximize teamwork and reduce conflicts.

- **Speaker Name**

Marlon Argueta.

- **Speaker Title**

PMP – Project Management Professional.

- **Speaker Biography (100 words)**

Marlon Argueta is a success and leadership expert who has over 16 years of work and business experience in the areas of Project Management, Engineering and Personal Development. Marlon also has “hands on experience” managing billion-dollar projects in Fortune 500 Companies. He has been coached and trained by Tony Robbins and Brian Tracy.

Marlon’s message helps connect engagement, passion, and purpose to help people take action and reach their true potential.

Marlon has a degree in Electrical Engineering, a MBA in Finance and a Project Management Professional (PMP) Certification. He is also a Brian Tracy Speaking Academy Certified Speaker.